

Be

Beryllium

12

Mg

Magnesium

20

Ca

Calcium

21

Sc

Scandium

22

Ti

Titanium

23

V

Vanadium

24

Cr

Chromium

25

Mn

Manganese

38

Sr

Strontium

39

Y

Yttrium

40

Zr

Zirconium

41

Nb

Niobium

42

Mo

Molybdenum

43

Tc

Technetium

56

Ba

Barium

57

71

72

Hf

Hafnium

73

Ta

Tantalum

74

W

Tungsten

75

Rh

Rhenium

88

Ra

Radium

89

Ac

Actinium

105

Rf

Rutherfordium

106

Db

Dubnium

107

Sg

Seaborgium

108

Bh

Berkelium

# IT & Business Transformation Specialists

An introduction to Iridium

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## 1 Welcome

Based in Leeds, Iridium is a unique transformation consultancy that challenges the traditional consulting and recruitment models.

Combining over 40 years of experience across IT and business transformation and cyber security, we establish deliverables-based solutions and provide a specialist service that sees us supplying entire project teams for clients across the UK.

Our technical leadership, trusted expertise and true flexibility enables us to secure the right teams to deliver clients' critical and complex projects and programmes, in the right timeframe - and at the right cost.

If you have any questions or would like to discuss a current state assessment for your business, please contact [Ben.Dainton@ir77.co.uk](mailto:Ben.Dainton@ir77.co.uk)



## 2 Who we are

### Meet the lead team

#### Sinclair Elliott

Co-Founder /  
Business Transformation  
Practice Lead



#### Ben Dainton

Co-Founder /  
Security Transformation  
Practice Lead



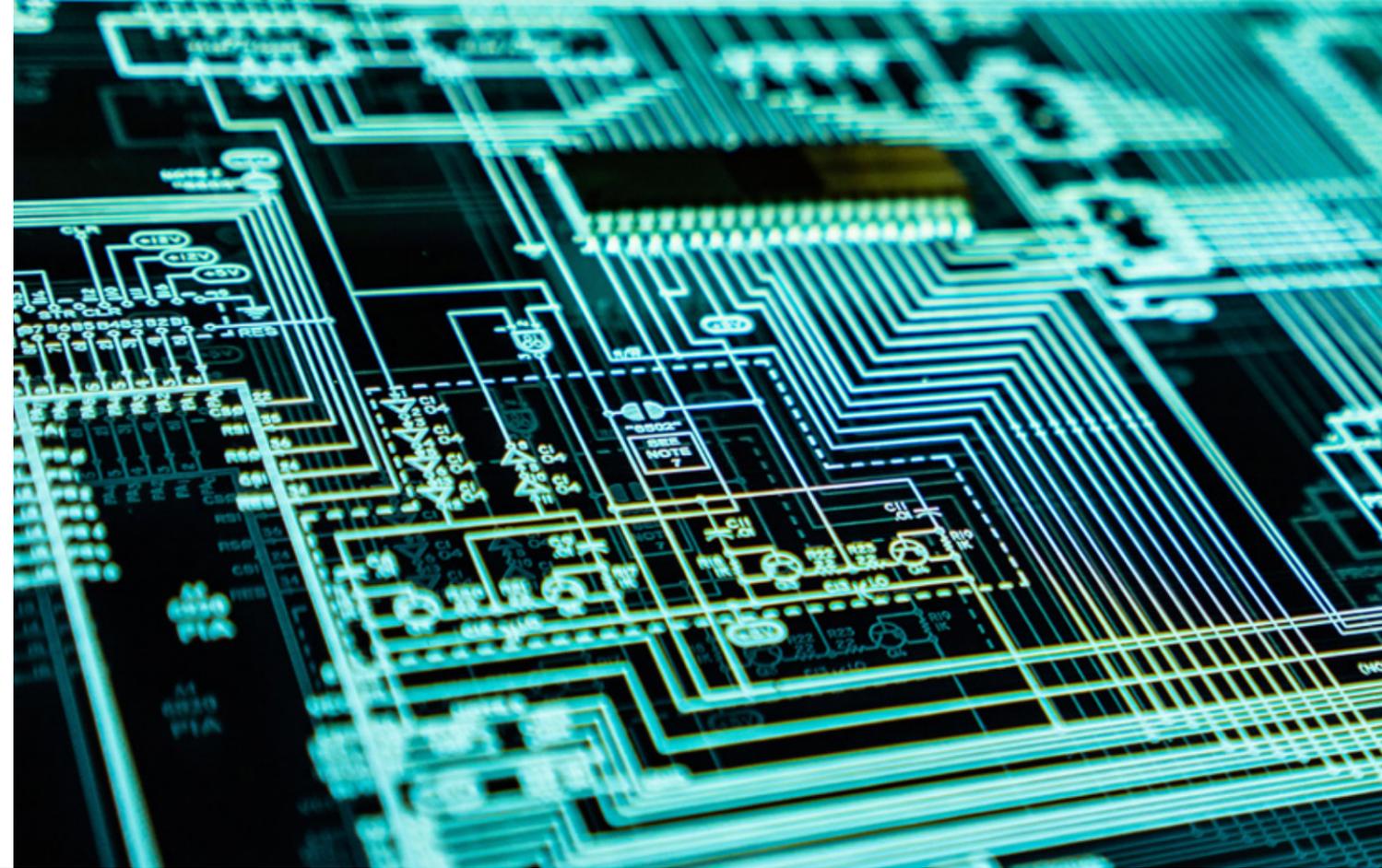
#### Matt Pickin

Head of Operations /  
PMO Practice Lead



#### Claire Anderson

Associate Community  
Engagement



### Our approach

- Deliver outcomes-based IT and business transformation for our clients.
- Four go-to market areas of specialism: IT transformation, cyber security, cards migrations and resource augmentation.
- Full end-to-end project delivery and resource augmentation services.
- We are a 100% referral-based business, we remain fully referenceable at C-Level with all our clients.

### Our core services

- IT & Business Transformation
- Cyber Security Improvement
- Cards Migrations
- Operational Resilience
- Journey to Cloud
- Portfolio Planning
- Resource Solutions

### How we deliver

- Our team is a blend of permanent employees, principle associates and our wider associate network.
- Our principle associates have worked with us for many years, enabling us to provide strong teams with the experience to work together effectively across complex portfolios.
- We have an extensive network of associates who can support our principle consultants or augment existing teams.

### 3 What we do

Iridium works with clients to provide end-to-end programme delivery on £1m to £100m+ budgets.

We work across a wide range of requirements, supplying handpicked consultants to support businesses with the recovery of failing initiatives, product development and delivery, merger and acquisitions, card migrations, advisory and consulting.

#### Specialists skills we provide

##### Transformation

- Portfolio Leadership
- Programme Management
- Project Management
- Business Analysis
- Testing & Test Management
- PMO

##### Security

- Security Assessment
- Incident Response
- Network Security Design
- Information Security
- Compliance
- CISO as a service
- DevSecOps
- Security Architecture

#### Technical delivery

- Solutions Architecture & Design
- Infrastructure Architecture
- Engineering: network, security, infrastructure, cloud
- DevOps
- Cloud Adoption

#### Credit / Bank cards

- Cards Migration Leadership
- Programme Management
- Co-Brand/ Joint Venture Services
- Platform Consulting
- Implementation Management
- Business Readiness Management
- Credit Risk Consulting
- Financial Crime (AML, Fraud, KYC)
- Solutions Architecture
- Business Analysis & Project Management

#### Our work



- NIST CSF cyber security assesment



- Supply/demand & governance
- 600m card divestment



- Card migrations
- Co-brand launches
- DevOps augmentation



- Card migrations
- 13 co-brand launches
- New loans business
- Site reliability engineering
- Agile consultancy



- Network & security refresh
- Technical currency
- UK & US integration



- Information security augmentation
- Consultancy services



- Network access
- Security control implementation

# 4 Engagement

Our engagement model is tailored to our clients' needs - providing consultancy or resource solutions to overcome delivery challenges and help organisations fulfill their corporate roadmaps.



## Special consultancy & transformation partnering

- Working with leadership and key stakeholders to understand the roadmap.
- Initial scoping session to understand the business objectives and outcomes.
- Providing a proposal for consultancy services.
- Delivering to an agreed SOW against deliverable-based and phased payment points.



## Augment & resource solutions

- Initial briefing session to understand the specific skill sets required for the engagement(s.)
- Providing profiles from our principle and wider associate network.
- Working through the interview to offer process with hiring managers.
- Having each fully screened resource with an approved SOW ready in under two weeks (notice depending).

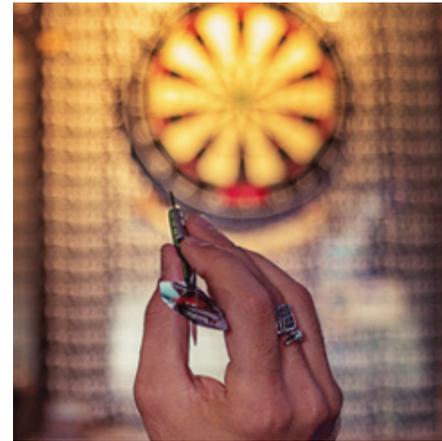
### Engagement options



Fixed price



Time & materials



Outcomes based



# Iridium

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