

# Referral Scheme

## *Building our Network*

**New Client Introductions**

Zirconium

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Hf

Hafnium

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Rf

Referral scheme

Niobium

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Ta

Tantalum

105

Db

Dubnium

Molybdenum

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W

Tungsten

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Sg

Seaborgium

Technetium

75

Re

Rhenium

107

Bh

Bohrium

# New Client Introductions

## Referral Scheme

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We're aware that the respected consultants we work with have close working relationships with leading national businesses, and a referral to us, should they be looking for a consultancy to partner with to deliver their specific IT needs, would always be welcome.

For any successful client referrals, we have a referral appreciation fee inline with the following criteria:

### Introduction That Leads to an Engagement

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You introduce Iridium to a client that leads to our engagement as a supplier.

#### 1st New Client Secured

Fee: £500.00



#### Each Additional New Client Secured

Fee: £500.00



### Placement Reward

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After we are able to build client engagement, we want to continue to reward you for supporting our business. The below placement reward holds true for 12 months from the initial client meeting.

#### Milestones:

Once we make the following volume of placements (within 12 months from initial meeting), we will say thank you again.

Total of 5 Contractors onsite — £5,000

Total of 5 Permanent Placements — £2,500

Total of 10 Contractors onsite — a further £5,000

Total of 10 Permanent Placements — a further £2,500

## Get in touch:

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We're very much looking forward to working with you to build our client network, where we will both enjoy the mutual benefits of successful referrals.

**Please contact [ben.dainton@ir77.co.uk](mailto:ben.dainton@ir77.co.uk) with your client referrals.**



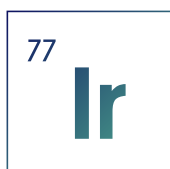
### Iridium

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